

CORPORATE CAPABILITY



**AKIN AKINPELU
LEARNING &
DEVELOPMENT**

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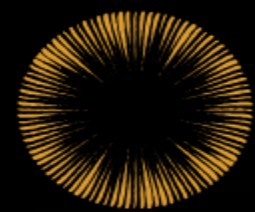


Our Approach

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Impact Analysis



AKIN AKINPELU
LEARNING &
DEVELOPMENT

Synopsis

The Akin Akinpelu Learning & Development is an innovative consulting, training and learning-driven company demonstrating expertise in the service industry per excellence.

Our approach and perspective is fresh, current and bespoke. And so, our clients have enjoyed improve performance and maximized gains over the years.

We position your organization to maximize the potentials it's equipped with.



Purpose Statement

01

Vision

To help organizations to be the best of their abilities in relation to their corporate potential.

02

Mission

To strategically develop and equip people and organizations with the framework of our vision

03

Core Values

- Accountability
- Service
- Professionalism
- Commitment

Our Services

We are positioned to help organisations achieve their potential, we offer the following:

Business Process
Re-engineering

HR & Outsourcing

Performance,
Recruitment &
Placement

Emotional
Intelligence

Learning &
Development

Research, Data
Management &
Impact Assessment

Corporate Strategy
Retreat

Corporate Training



Our Work



LAGOS STATE GOVERNMENT
(Ministry of Education)

Department:
Lagos State Public-Private
Sector Partnership Programme

Programme:
Leadership and Coordination



OSUN STATE GOVERNMENT

Department:
Osun State Public-Private Sync
Programme

Programme:
Personal Effectiveness,
Volunteerism & Impact Analysis



VOLUNTEER CORPS

Department:
Project Management for
Educational Reform

Programme: Management Retreat,
Recruitment, Research & Business
Process



9 PSB

Department:
New 9Mobile Bank Onboarding
(9PSB) Lagos – Abuja – Kano

Programme:
Training, Consulting and Leadership



PELEGUIN GROUP

Department:
Business Automation Consulting

Programme:
Personal Effectiveness, Strategy
& Impact Assessment



BETAMARGIN

Department:
Enterprise Solution

Programme:
Recruitment and Team Building



FIFTHGEAR PLUS

Department:
The Speakers' Network

Programme:
Training & Influencing Skills



KPMG INTERNATIONAL LIMITED

Department:
All Managers' Training

Programme:
Training & Influencing Skills

Our Clientele



LAGOS STATE GOVERNMENT



PRAISES

**Brian Tracy;
Brian Tracy Int'l (USA)**

Akin is an accomplished knowledge bank that can help entrepreneurs and businesses become more successful & make more money. He has put up these processes over the years & now he can help you. He is a wonderful teacher, trainer, adviser and coach. He will help you achieve all your goals.



**Uchenna Akwara,
Manager, 9PSB**

Thank you so much for the Banking Operation Training. It was very insightful, practical and every second spent was worth it. We look forward to more sessions.



**Bamidele A.,
Director, Beta Margins**

Thank you for helping our team in the area of Business Process and Recruitment. We can't recover in a hurry.

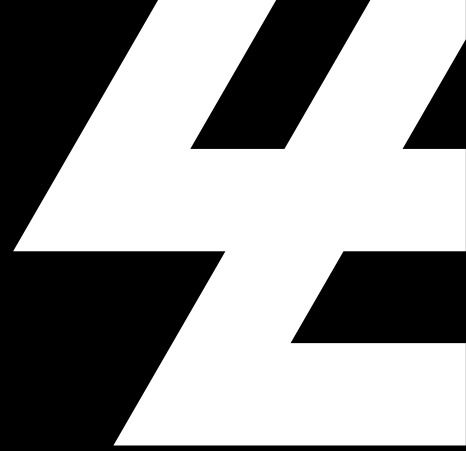


**Niyi Adesanya
CEO FifthGearPlus**

Thank you for adding value to our work and all we do. You are a great addition to us.



Our Approach



Our Approach

Design Thinking

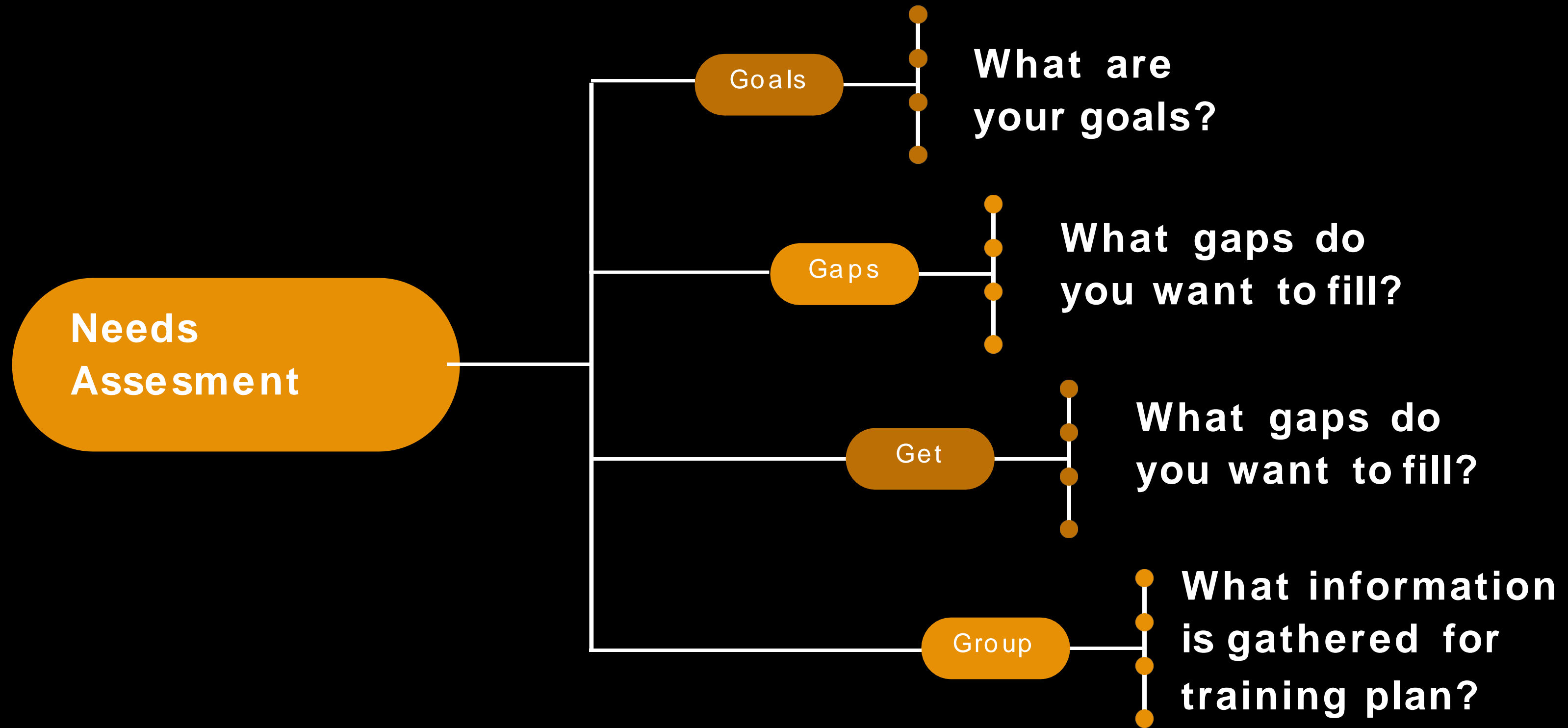
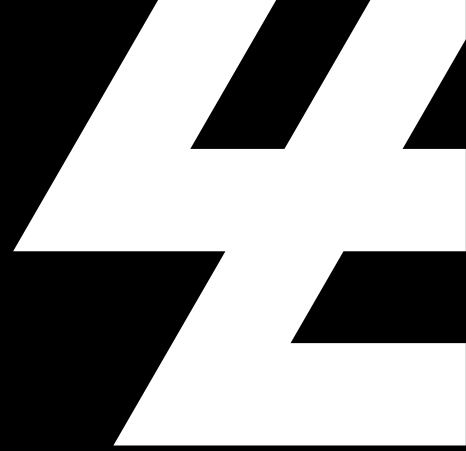
Business Strategy
Coaching Sessions

Survey
Administration
& Data

Analysis Business
Advisory

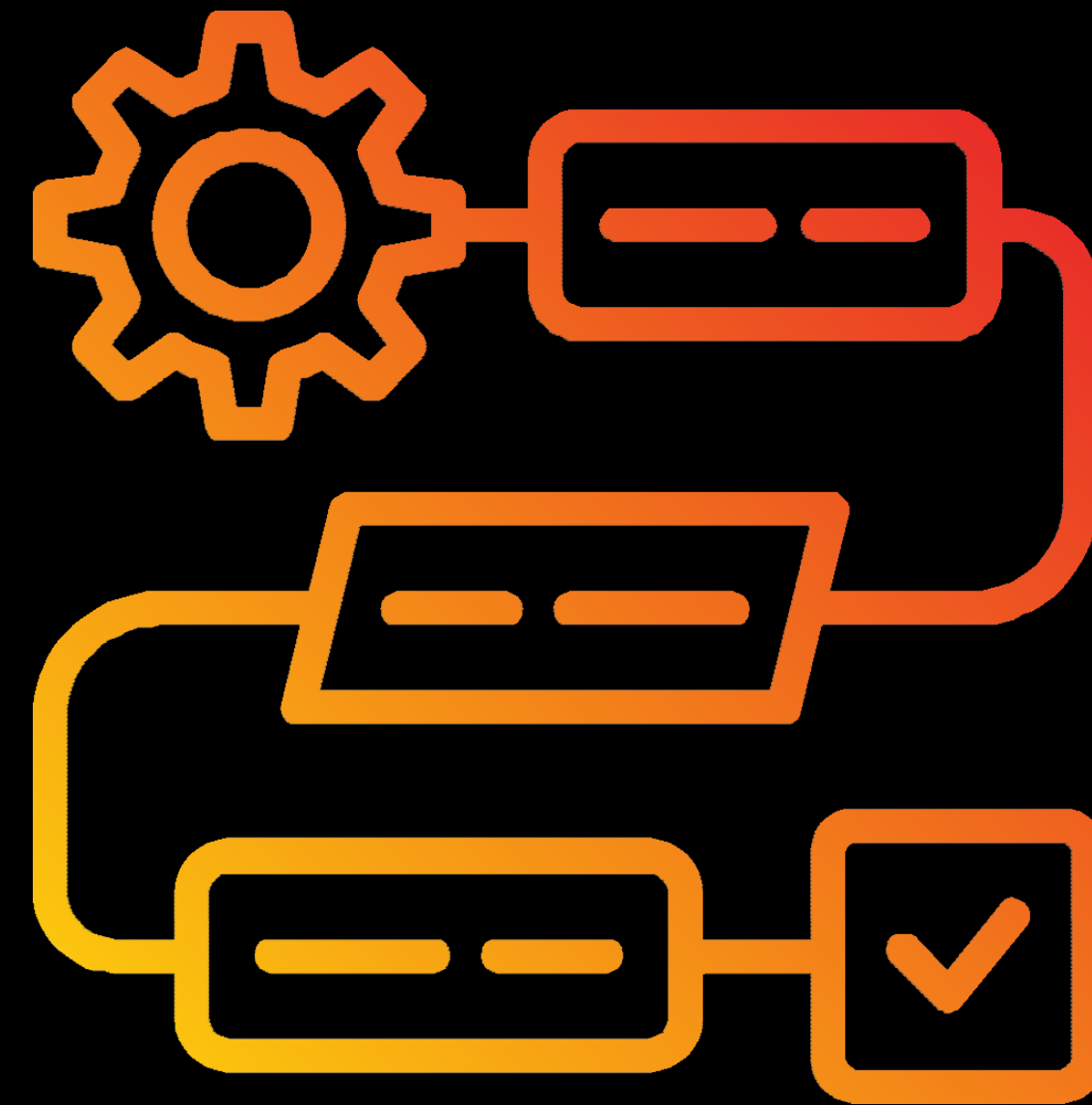
One-on-One
Process

Needs Assessment



Methodology

- ⚙️ Brinteasers & Review Activities
- ⚙️ Scenario Analysis
- ⚙️ Creative Visuals Role Play
- ⚙️ Peer-to-Peer Tutoring Videos
- ⚙️
- ⚙️



Impact Analysis

Reactions:

- Did they like or dislike the training/trainer?
- Did they think the training was useful?
- Did they feel they had ample opportunities to participate?

Behavior:

- Did the participants put their knowledge into effect back on the job?
- Was the behavior change sustained?
- Would the trainee be able to share their knowledge with another person?



Learning:

- Did trainees learn what we wanted them to learn?
- Was the training experience what we wanted it to be?

Results:

- No of Sales
- Percentage of customer complaints
- Timeliness
- Quality Ratings & Failures
- Third party Inspection rating

Impact Analysis

Kirkpatrick's 4 Levels Of Evaluation

- The importance of having a proper structure to continually evaluate the impact of this programme cannot be over-emphasized.
- As such, Akin Akinpelu Learning & Development has included a model that can be utilized to ensure it derives the maximum Return on Investment (ROI) from this programme.
- Our proposal on this is based on the 'KirkPatrick's4 Levels of Evaluation Model:

Impact Analysis

LEVEL		EXPLANATION	ACTIVITY
LEVEL 1	REACTION	How they liked the training experience	After-event Evaluation Sheet
LEVEL 2	LEARNING	If they learned new knowledge, skills, attitudes	Knowledge Assessment Exercise
LEVEL 3	BEHAVIOUR	If they acted differently back on the job	Self-Assessment (30 days) Supervisor's Assessment (60 days)
LEVEL 4	RESULTS	How profits or production increased after training	Identification

Impact Analysis



LEVEL	ACTIVITY	TASK	TIMING	RESPONSIBILITY
1	After-Event Evaluation Sheet	Evaluation forms filled by participants	Daily	Akin Akinpelu Learning & Development
2	Knowledge Assessment Exercise	Pre & Post Training Assessment	During Training	Akin Akinpelu Learning & Development
		Training School Final Assessment	After Training Programme	Client

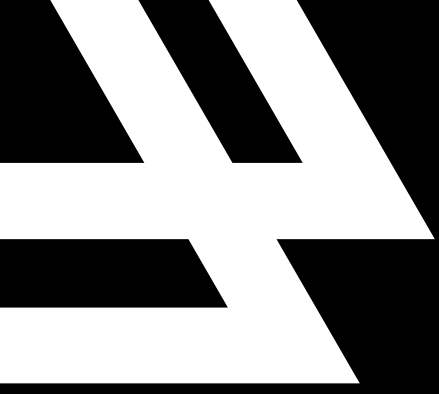


Impact Analysis



LEVEL	ACTIVITY	TASK	TIMING	RESPONSIBILITY
3	Self- Assessment	Participants Self Assessment Questionnaire to be filled & returned to client	30 Days after work resumption	Client
	Supervisor's Assessment	Supervisors Assessment Questionnaire to be filled & returned to client	60 Days after work resumption	Client
4	Identification	Assessment of Improvement in Business Results	Quarterly & Half Year Business Review period	Client





The Team



Akin Akinpelu

Dr. Akin Akinpelu is an official member of Forbes Coaches Council, Performance Coach, Development Consultant, author of several books and keynote speaker. His purpose is to discover, develop and deploy people & systems to their full potential. He is the CEO of Akin Akinpelu Learning & Development(AAL&D), an innovative consulting, training and learning-driven company demonstrating expertise in the service industry per excellence.

He has consulted for many organizations and addressed more than 700,000 people in talks, training and coaching throughout Nigeria, Ghana, UK, Canada, Finland, Sweden, Estonia, UAE, USA and many other countries worldwide. He has helped to facilitate development projects, sister city collaboration and public-private partnerships & cooperation among communities.

Dr. Akin Akinpelu speaks to governments, corporate and public audiences & campuses on subjects that bring about immediate changes and long-term results. He has consulted for Guaranty Trust Bank, Stanbic IBTC, 9PSB, Lagos State Government, Osun State Government, African Leadership Academy, Fifth Gear Consulting, and Speakers Academy amongst others. He has addressed epoch-making events with the United States Consulate office, Professional business gatherings of DUBAI, Martin Luther King Jr Day, etc

His quest for knowledge poise is his trademark as he holds a Master's degree; an MBA from one of the top 2 best universities in Africa, the University of Lagos, and proceeded for a Ph.D. in Educational Leadership from Trident University, the USA & a second Doctorate in Strategic Leadership - Honoris Causa from Myles Leadership University in which all these rest on the bedrock of a Bachelors of Sciences.



Akin Akinpelu

Dr. Akin's all-rounded knowledge from years of professional experience enabled him to serve as a project director for Volunteer Corps which under his leadership coordinated different projects across different states and demography in Nigeria to reach out to over 20,000 Students. In contrast to his educational pursuit and passion for reforming the traditional learning system, Akin has served in key positions on several boards which include being the CEO and Director of Erudio Hub, Partner; OARD, Partner for TC Resource Technology in the United Kingdom with partnership system from Amazon, Google, MySQL, Tableau and APM which is a united body of project professionals.

He also serves as a key Speaker/Trainer for developmental learning boot camps, soft skills and School transformation exercises. He is an invited scholar and lecturer at the prestigious Eudoracity Business School where he's both a visiting lecturer and faculty member, Faculty member of Yadaversity which focuses on Blended and Experiential learning for young African leaders. He has been part of the ongoing reformation in the educational sector of Nigeria.

He is active in the Coaching community in Africa and nation-building.

He has been endorsed by global figures like Brian Tracy, John C Maxwell, Scott Gerber and many others.





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